

# COMPOTEC

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EXCELLENCE IN COMPOSITES

**CarraraFiere, March 29/31, 2017**

# compotec

## The only exhibition in Italy dedicated to composite materials

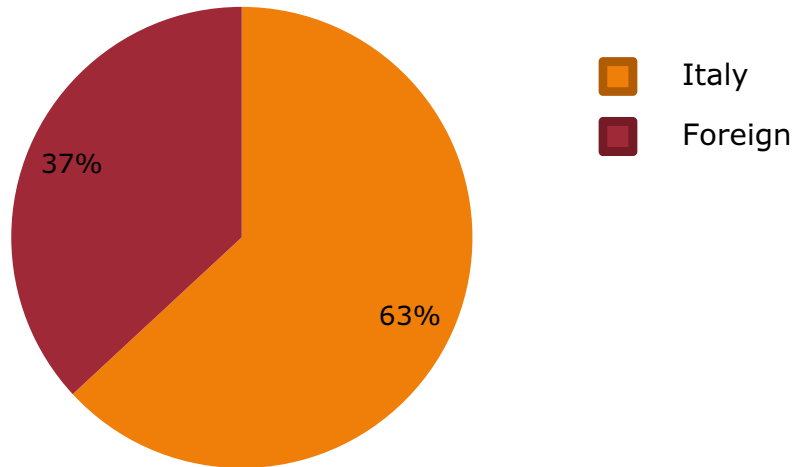
Compotec, International Exhibition of Composites and Related Technologies, is the only trade fair in Italy dedicated to composites, a constantly growing market that today involves more and more different application areas.

A meeting point for the entire industry:

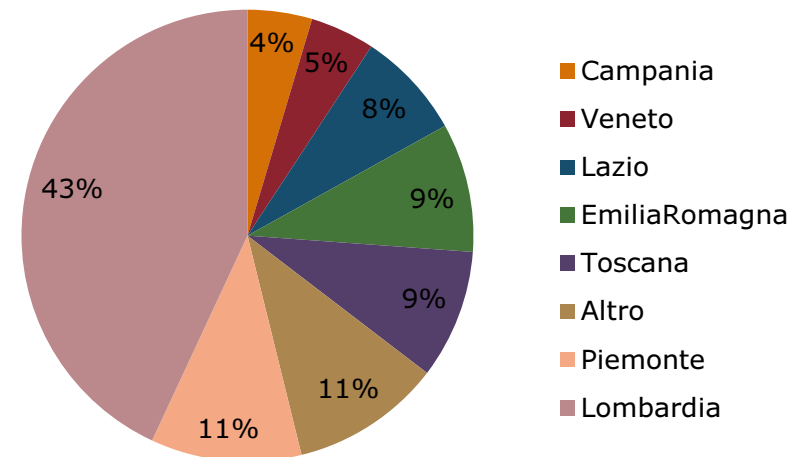
manufacturers, distributors, Universities, Research Institutes, organisations and associations, conceived to offer companies **a highly professional business tool.**

# 103 exhibiting brands in 2016

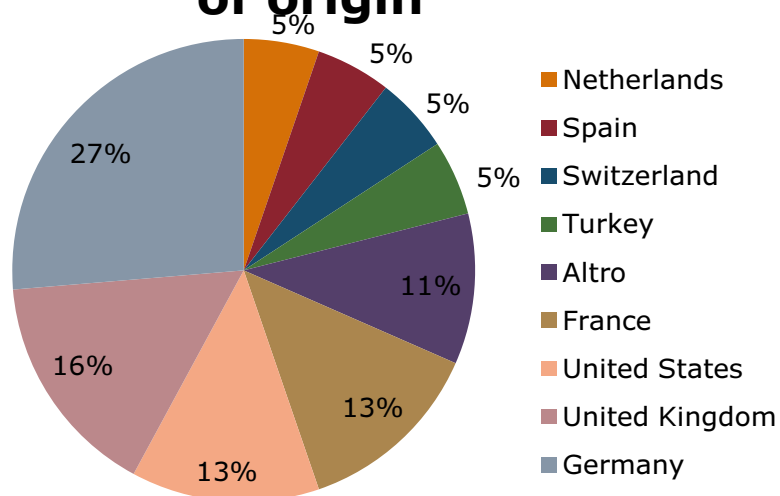
## Exhibitors' origin



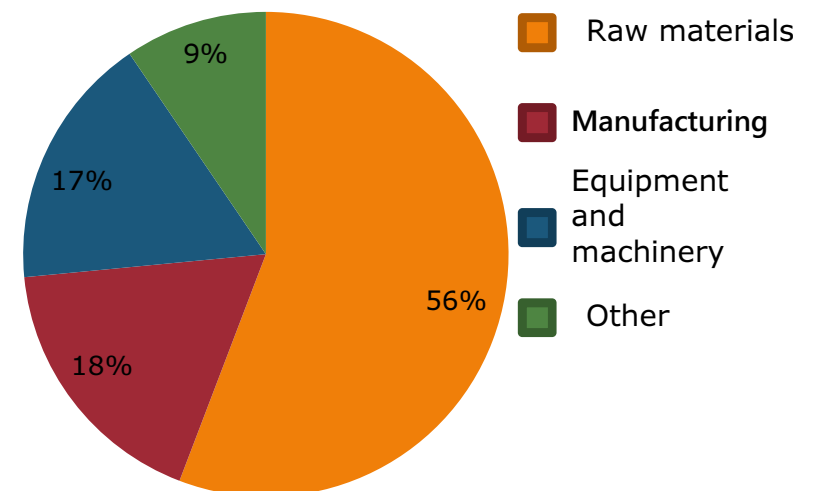
## Italian Exhibitor Region of origin



## Foreign Exhibitors country of origin

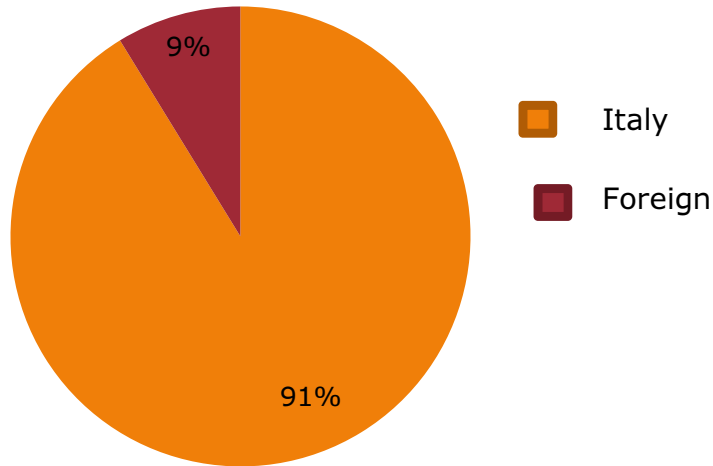


## Exhibitors' sectors

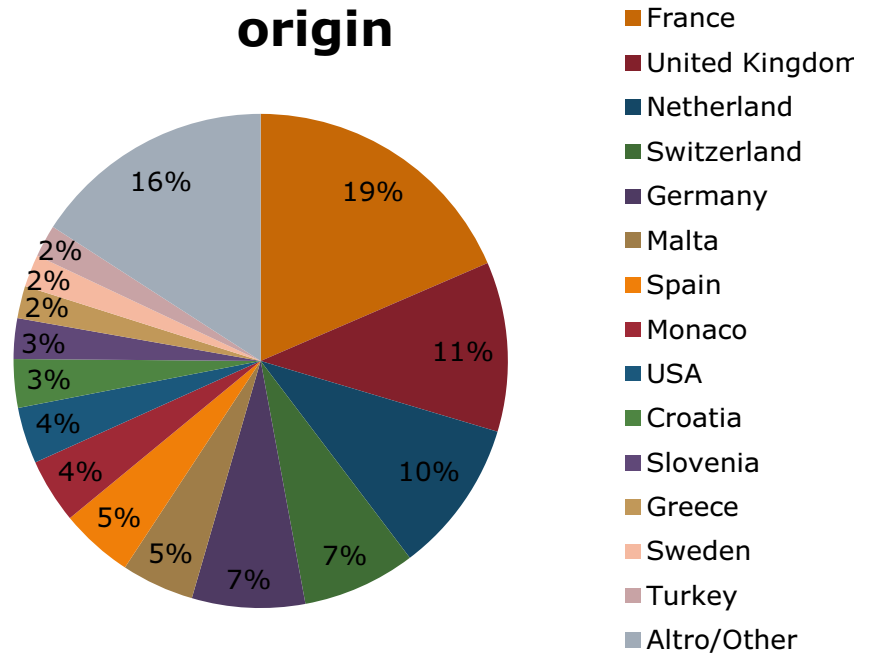


# 1.800 companies visited the fair in 2016

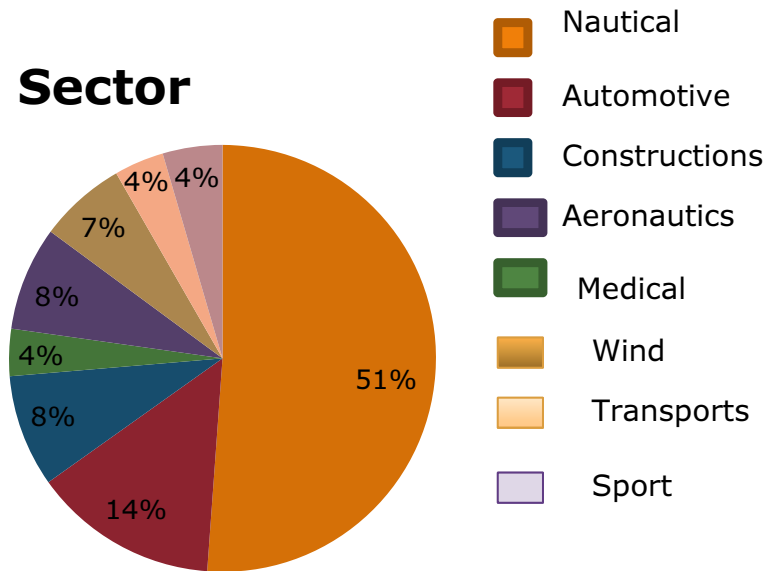
## Visitors' origin



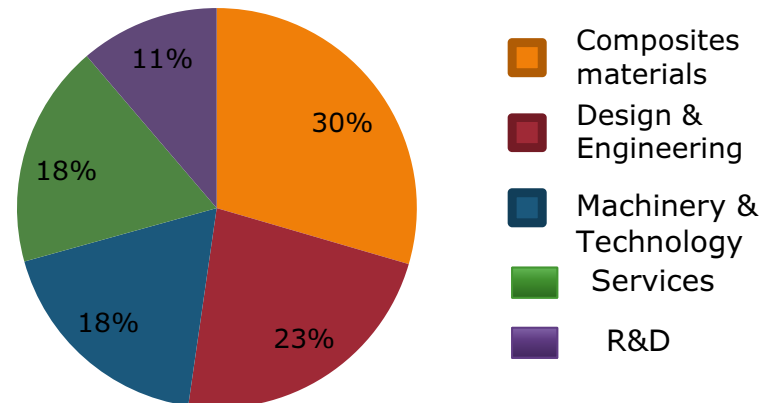
## Foreign visitors country of origin



## Sector



## Composites sector typology



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## OUR EXHIBITING PROPOSAL

Compotec addresses the entire industry of composites.

Compotec takes place together with Seatec, the exhibition dedicated to Yacht Building.



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## Who exhibits at Compotec

Now at its 9th edition, the Exhibition is **open to all industry sectors in which the use of composites is involved:**

Automotive  
Aeronautics & aerospace  
Construction  
Boating and Shipping  
Defence



Consumer Goods  
Wind energy  
Biomedical  
Transportation  
Sports & Leisure

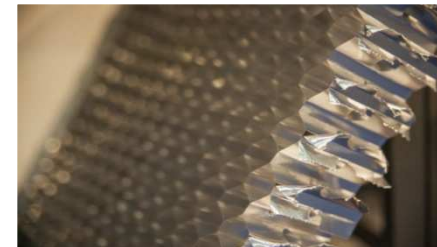


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## A dedicated stand

To achieve further visibility, Compotec dedicates an entire stand to companies exhibiting:

- ❑ Raw materials
- ❑ Machinery
- ❑ Equipment
- ❑ Processing
- ❑ Media & Services
- ❑ Research and training



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## Focus 2017

Compotec 2017 will mainly focus on:

- ❑ **B2B meetings**
- ❑ **Technical training and course credits**
- ❑ **Specific thematic areas**



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## B2B & R2B meetings

The Promotion and Marketing Dept. will focus on the **incoming activities of foreign delegations** mainly composed of users of composite materials and technologies, coming from selected foreign countries, with the aim of arranging **business-to-business meetings (B2B)** to ensure exhibitors an important additional opportunity that goes beyond the exhibition time.

Furthermore, the collaboration with **Italian Universities** and **Research Institutes** gives the opportunity to fill the often recurring gap between the know-how and the market, including also an agenda of **Research to Business meetings (R2B)**.



**ITCA**

ITALIAN TRADE AGENCY

ICE - Agenzia per la promozione all'estero e l'internazionalizzazione delle imprese italiane

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## Technical training and course credits

In the framework of Compotec, an intensive schedule of **seminars and conferences** will ensure all professionals involved a valuable opportunity for technical training and upgrading. The conference programme will feature **high-profile sector topics** involving a network of selected **partners** such as *Assocompositi* and *Octima*, the *Order of Architects*, of *Engineers* and *Surveyors*, in order to formulate a programme able to offer an effective know-how exchange.

The conferences participation involves also the assignement of professional course credits.

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## Specific thematic areas

Compotec 2017 will mainly focus on:

- ❑ Aerospace
- ❑ 3D
- ❑ Constructions
- ❑ Automotive
- ❑ Biomedical



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## And much more...

- Inside the **Startup @SeatecCompotec** exhibition area, particular attention will be given to the ideas proposed by young companies that are now facing the market. The participation of these businesses will give additional emphasis to innovative solutions in an extremely heterogeneous sector.
- The trade fair livens up in the “**live demo area**” with live demonstrations of **processes, systems, applications and operations**. The place where every exhibiting company can actively present its products and make its potential tangible to visitors, making the fair experience more dynamic.

# Supporters and sponsorships



*Ministero dello Sviluppo Economico*



**Ministero della Difesa**

REGIONE



TOSCANA



Camera di Commercio  
Lucca



Camera di Commercio  
Massa-Carrara



*Confartigianato*  
Imprese

API Massa Carrara e Versilia



associazione  
*octima*

